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## **Sun Hung Kai Financial Taps Unisys Open Source Expertise to Develop a New Securities Trading System**

***Modernized application intended as key for supporting growth and enhancing customer service in burgeoning market***

**Hong Kong, 19 March, 2007** - Unisys Corporation today announced that it has received a contract from Sun Hung Kai Financial (SHKF) to build a fully integrated securities trading system for SHKF. Based on open platform technology, the system is intended to provide a modernized environment that enables SHKF to capitalize on new opportunities to expand its presence in the securities market and deliver enhanced services to its customers.

SHKF is the largest non-bank financial services provider in Hong Kong. The new trading system is a critical part of an SHKF initiative to enhance its end-to-end brokerage processes and consolidate business operations such as order management, trade management, clearing and settlement, risk management, mid-and-back-office functions and data center operations.

Joseph Tong, executive director and CEO, Wealth Management, Capital Markets and Brokerage, SHKF, said, "Our strategic deployment of the latest and best suitable technology will enhance trading transaction speed and capacity and strengthen risk management, improving the quality of service delivered to our clients. The new technology will also enable us to capture immediate and new market opportunities and achieve growth in market share."

"Leveraging Unisys services skills and expertise in deploying open platform solutions for enterprises gives us a great advantage," added Carl Chan, CTO of SHKF. "This is a new phase in the continuous technology improvements SHKF is making to enhance our trading platform. These improvements will enhance our day-to-day business operations by integrating major business processes. They will also sharpen the focus on customers' key interests, enabling us to offer better and more efficient services with enhanced ease of access."

Under the terms of the agreement, Unisys will:

- Develop and deliver a new application system and framework based on J2EE technology. The modular, flexible system will be able to support future expansion and integration of other components;
- Redevelop the functionality of the existing platform and provide enhanced functional features and user interface; and
- Provide services to mitigate risks and manage the project to completion. These services capitalize on proven Unisys methodologies, processes and experience in architecting and implementing large-scale J2EE solutions.

In defining the solution for SHKF, Unisys consultants conducted initial discovery activities based on the Unisys 3D-VE approach, which gives clients visibility into the links among business and IT assets, enabling them to gauge the impacts and costs of decisions.

“SHKF is taking a decisive step to leverage open source technology to modernize its critical enterprise applications,” said David Fu, vice president and general manager, Greater China, Unisys. “We are confident that Unisys’ expertise in financial services, combined with our skill in integrating open source solutions, will produce a new system that offers SHKF increased application flexibility and performance capacity. Those benefits can help SHKF expand its presence in a highly competitive market and yield breakthroughs in customer service and satisfaction.”

Added Wilson Tam, practice director, Systems & Technology, Greater China, Unisys, “By leveraging the latest open source framework and test-driven development methodology, along with our consultants’ expertise, Unisys will help SHKF reduce implementation risks and further extend its current technology platform into a new J2EE technology environment.”

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### **About Sun Hung Kai & Co. Limited and Sun Hung Kai Financial**

With its foundation dating back to 1969, Sun Hung Kai & Co. Limited, which trades under the brand Sun Hung Kai Financial, is the leading non-bank financial institution in Hong Kong. The Group currently has over HK\$30 billion in assets under management and/or advice, and about HK\$7 billion in shareholder's equity. Its core areas of focus include wealth management / brokerage, asset management, corporate finance, consumer finance as well as principal investments. Listed on the HKEx (under the stock code 00086), the Group is currently capitalized at about HK\$ 11 billion. It employs over 1,300 dedicated professionals and has an extensive branch and office network in 50 locations in Hong Kong, Macau and China.

### **About Unisys**

Unisys is a worldwide technology services and solutions company. Our consultants apply Unisys expertise in consulting, systems integration, outsourcing, infrastructure, and server technology to help our clients achieve secure business operations. We build more secure organizations by creating visibility into clients’ business operations. Leveraging Unisys 3D Visible Enterprise, we make visible the impact of their decisions – ahead of investments, opportunities and risks. For more information, visit [www.unisys.com](http://www.unisys.com).