

At Everbright Sun Hung Kai, we serve with professional integrity. More than a claim, this describes the way we do business. As an international business platform of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), Everbright Sun Hung Kai offers a full-fledged financial platform that provides excellent world-class financial products and superior solutions for our clients. As a leading wealth management institution with a solid foundation and history of excellence since 1969, Everbright Sun Hung Kai operates five key businesses, Wealth Management, Corporate Finance & Capital Markets, Institutional Business, Asset Management, and Investment & Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

## Senior Associate, Fund Sales

Ref: SAFS/AM/IN

### Responsibilities

- Develop and identify potential clients, build and maintain strong relationship with institutional clients, family offices and retail channels, schedule and arrange conference calls, clients meeting, roadshows and investor events
- Maintain excellent clients relationship, handle client communication and queries in a professional manner
- Handle all product evaluation processes and distribution marketing including RFP, DDQ and pitch books, etc.
- Work closely with team to serve clients and provide solution to a broad range of investment-related need, prepare and execute client on-boarding with the operations team
- Provide regular reporting to the Group and Headquarter to support the business on a timely manner

### Requirements

- Bachelor's Degree or above with SFC licenses 1, 4 & 9
- 3 to 5 years of sales experience with proven sales record
- Strong knowledge in funds, investment products and asset management
- Highly self-motivated, responsible and good team player
- Exceptional attention to detail, multiple-task capability
- Good interpersonal, presentation and communication skills
- Fluent in both written and verbal English and Mandarin. Cantonese is desirable

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

[Quick Apply](#)

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For more information about our company, please visit [www.ebshk.com](http://www.ebshk.com).

*We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.*

*Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to [hr@ebshk.com](mailto:hr@ebshk.com).*