

At Everbright Securities International, we serve with professionalism and integrity. More than a claim, this describes the way we do business. As a leading financial services institution and an international business platform of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), Everbright Securities International offers a full-fledged financial platform that provides excellent world-class financial products and superior solutions for our clients. With a solid foundation and history of excellence since 1969, we operate five key businesses, Wealth Management, Corporate Finance & Capital Markets, Institutional Business, Asset Management, and Investment & Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

Vice President / Assistant Vice President, General Insurance

Ref: VPAVPGI/CI/IN

Responsibilities

- Retain business and explore up-selling / cross-selling opportunities
- Explore new market and business opportunities, participate in business planning and development
- Provide professional advice and risk management solutions to clients
- Establish and maintain good relationship with insurers, design and negotiate cost-effective insurance programs to cater for our clients' needs
- Manage necessary renewal procedures and documentation timely and effectively
- Monitor work progress and provide technical guidance and training to the team

Requirements

- Degree holder with ACII/ ANZIIF/ FLMI or good progression in insurance professional qualification
- Minimum 10 years relevant experience in insurance industry and general insurance related products
- Passed in Insurance Intermediaries Qualifying Examination (IIQE)
- Proactive, detail-minded and able to work independently
- Good communication and interpersonal skills
- Proficiency in MS Office applications and Chinese Word Processing
- Good command of both written and spoken English and Chinese. Fluency in Putonghua an advantage

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

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For more information about our company, please visit www.ebshk.com.

We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.

Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to hr@ebshk.com.