

At Everbright Sun Hung Kai, we serve with professional integrity. More than a claim, this describes the way we do business. As an international business platform of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), Everbright Sun Hung Kai offers a full-fledged financial platform that provides excellent world-class financial products and superior solutions for our clients. As a leading wealth management institution with a solid foundation and history of excellence since 1969, Everbright Sun Hung Kai operates five key businesses, Wealth Management, Corporate Finance & Capital Markets, Institutional Business, Asset Management, and Investment & Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

Vice President, Debt Capital Markets (Fixed Income Sales)

Ref: VPFIS/DCM/IN

Responsibilities

- Maintain good relationship with existing clients of the firm, recommending and marketing Fixed Income products, bond trading and market research services
- Develop new institutional clients in China, Hong Kong and global markets
- Be an integral part of the sales execution team whose responsibilities entail price quote, trade executions, booking, etc.
- Deal pitching, including marketing material preparations or product presentations
- Ad hoc project as assigned

Requirements

- Bachelor / Master Degree in Business Administration, Finance, Accounting, Economics, Mathematics and any related disciplines
- 5 years' relevant experience in debt capital markets, bond markets, fixed income products, knowledge in credit analysis will be an advantage
- Holder of CFA qualification will be an advantage
- Strong client network in HK, China, with accounts in Taiwan/Europe/US markets will be an advantage
- Excellent communication skills with ability to work under pressure
- Good knowledge of the financial market and product and familiar with Microsoft Office (knowledge in Bloomberg is a plus)
- Proficiency in both spoken and written English and Chinese, fluent in Putonghua is preferable

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

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For more information about our company, please visit www.ebshk.com.

We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.

Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to hr@ebshk.com.