

At Everbright Sun Hung Kai, we serve with professional integrity. More than a claim, this describes the way we do business. As an international business platform of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), Everbright Sun Hung Kai offers a full-fledged financial platform that provides excellent world-class financial products and superior solutions for our clients. As a leading wealth management institution with a solid foundation and history of excellence since 1969, Everbright Sun Hung Kai operates five key businesses, Wealth Management, Corporate Finance & Capital Markets, Institutional Business, Asset Management, and Investment & Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

Vice President / Senior Vice President, Sales Training

Ref: VPSVP/STWM&B/IN

Responsibilities

- Develop, organize and implement a systematic training program for wealth managers and trainees
- Co-ordinate and work with internal departments and business units to provide sales and regulatory trainings on all ranges of investment and wealth management products
- Uplift the quality of overall Training Academy and enhance its provision of services to wealth managers and clients
- Build and maintain strategic alliance with sales departments on recruiting trainees and organizing training programs in response to the training needs
- Provide CPT and CPD courses to all licensed sales persons as well as external parties
- Monitor and maintain proper training records for all the training activities delivered

Requirements

- Degree holder or equivalent in any discipline, preferably in Finance, Business Administration or Economics
- Holder of SFC license regulated activity and insurance professional qualification of IIQE is required; preferably with designation of CFP or RFP
- Minimum 8 years' relevant experience in financial or banking industries, preferably with at least 5 years' solid training experience and 3 years' in supervisory role
- Sound knowledge of investment and / or insurance products a definite advantage
- Strong interpersonal, communication and presentation skills
- Good command of both written and spoken English and Chinese. Fluency in Putonghua an advantage

Candidate with more experience will be considered for the position of **Senior Vice President**

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

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For more information about our company, please visit www.ebshk.com.

We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.

Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to hr@ebshk.com.